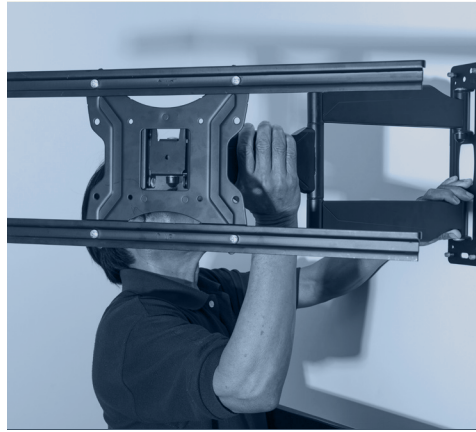


SAVE \$\$\$ ON YOUR UPCOMING PROJECT

# BTX<sup>®</sup> AV LABOR

Eliminate travel, hotel, and meal expenses!



BTX has partnered with a national AV/IT staffing company who provides supplemental labor throughout the U.S. to work under your on-site project lead. We are dedicated to providing the professional resources you need so you never have to turn down a project.

## TECHNICIANS ARE AVAILABLE TO:

- Pull and terminate cable
- Hang projectors
- Mount displays
- Wire broadcast/networking equipment
- Test AV equipment
- Move materials

## TECHNICIANS THAT ARE:

- Experienced
- Local
- Reliable
- On-Demand

## PRICING:

**\$55/hr - General installation technicians** (supplement your on-site lead)

**\$65/hr - Specialized technicians**

Add 10\$ onto above rates for high-cost areas which include the following 15 States: HI, NY, CA, DC, WA, MA, AK, CT, MD, VA, NJ, OR, ME, RI, VT.

**\$550/day- Service calls, flat rate for up to 8hrs** (\*Price can vary depending on specialization)

CONTACT US TODAY FOR A QUOTE!  
**Let us know...**

Date of project • No. of techs needed • Location of project • Scope of work

# BTX<sup>®</sup> AV LABOR

## FAQ

### **Do techs have their own tools?**

All techs have their own tools including punch down tools, cutters, screw drivers, power drills, crimpers, and PPE (personal protective equipment) upon request.

### **Is there a rate sheet?**

No, rates vary depending on the location and skills required to complete the project.

### **You say nationwide, but do you have people in \_\_\_\_\_?**

We have techs available usually within 30 miles of the job site to eliminate the high travel, hotel, and meal expenses that build up by sending techs to a job site.

### **International?**

Techs are only available to work in the U.S.

### **How local is local?**

Techs are usually within 30 miles of the job site.

### **Insured?**

Yes, the techs are already insured.

### **Union?**

Non-union techs only.

Certifications available upon request.

### **Minimum requirements?**

Techs must be paid to work at least one full 8-hour day.

### **Do I need to send a lead?**

Yes, techs will work under your on-site project lead.

### **What if the tech doesn't work out?**

Things happen and techs can be replaced upon your request within 24 hours.

### **Hidden fees?**

There are no hidden fees. The negotiated rate is the cost of the labor.

### **Are techs screened?**

Yes, all techs are vetted to filter out individuals with criminal records before they are hired. Additional screenings and interviews are available upon request.

### **What do they wear?**

Techs can wear a company shirt so they look like they are part of your team.



CONTACT: **MICHAEL GURVICH**  
914.495.7473 | michaelg@btx.com  
www.btx.com